

Capitalizing on the Human Factors that Build Success



Peter Mclees Bio

Peter is a seasoned organizational performance consultant, leadership coach and trainer who for the past twenty-five years has designed and delivered programs that have enabled organizations to:

- Create a coaching culture characterized by high trust, accountability, performance and fun.
- Develop leadership bench strength.
- Respond better to rapid change and market conditions.
- Elevate employee and customer engagement.
- Improve communication and teamwork among employees.
- Help retain and develop top talent.

[Click here](#) to access Peter's LinkedIn profile.

Peter is an engaging trainer who teaches time-tested and impactful leadership, sales and customer service principles and practices that enable individuals and teams to contribute in greater ways to profit, productivity, customer experience and other business results. He's an "edutainer" with a training style that is fun, fresh, stimulating and uplifting. Thousands of graduates from his programs have reported that the leadership, sales and customer service skills they've gained have greatly increased their effectiveness.

Peter has coached executives, directors, managers and professionals at every level to improve results and prevent problems. He uses a process that deepens the coachee's understanding of their unique strengths as a foundation for improvement. Peter helps the individual coachee or team gain new insights into the key capabilities necessary to achieve the desired results. The relationship is designed to improve purposeful dialogue, create new insights, develop new knowledge and skill, and accelerate individual or team growth.

[SMART COACHING WORKS: HERE'S PROOF](#)

Peter was trained as a psychotherapist. He utilizes the human performance sciences to tap the potential of individual, teams and organizations. He helps ordinary people achieve extraordinary results. Peter draws on his experience as a MBA graduate, regional marketing executive and business owner. He uses these insights to help organizations achieve their business imperatives.

Partial Client List

Retail

Trader Joe's Company
Staples
The Daily Table
MALY's/SalonCentric Stores
Giant Heirloom Market

Restaurants

Papa John's Pizza
Veggie Grill
Steak n' Shake
Spaghetti Warehouse

Distribution Centers

Farmer Bros.
Smart & Final Foodservice
Coca-Cola Bottlers

Ports

Port of Corpus Christi
Port of Long Beach

Third-Party Maintenance

Concentricusa

Design and Build

Ausland Group

Wealth Management

FMB Wealth Management

Title Companies

Security Title

Healthcare

Hygieia Home Healthcare
Charter Medical

Sales Teams

Drivers Select
Crystal Geyser
Ready Pac
Ralston Purina

Nonprofits

Fort Vancouver Regional Library
District
Boys and Girls Clubs
Kernersville Wesleyan Church